

# Measurement- What you've always wanted to know...\*



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\* and your internal clients hope you ask...

# Measurement Questions



**We need to measure the success of...**

*Will this person be suitable for...*

**It's time to measure performance...**

*Do our employees like the new...*

**I need to do a survey...**

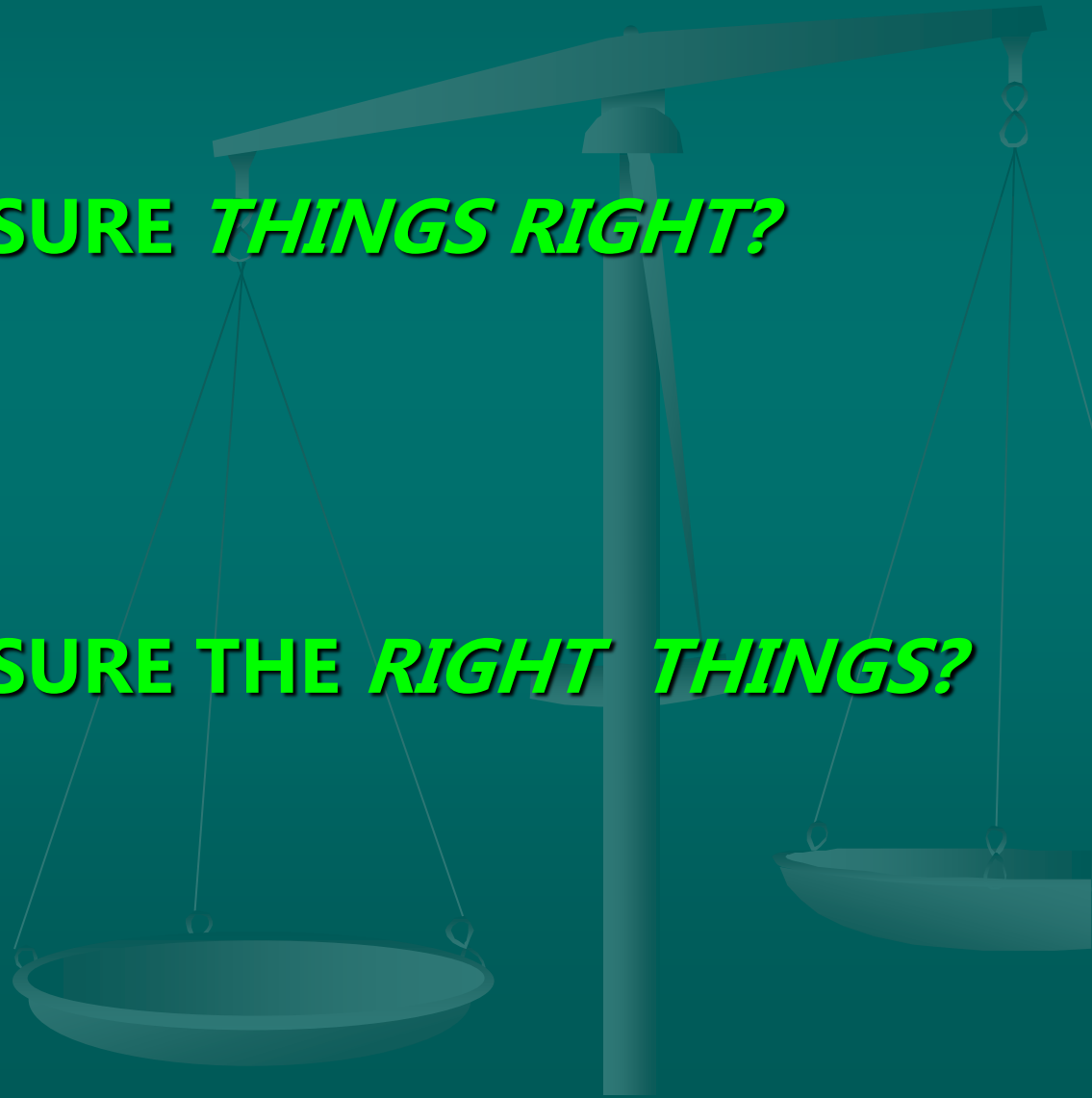
# Theory and Practice of Measurement

## ■ THEORY

HOW DO I MEASURE *THINGS RIGHT?*

## ■ PRACTICE

HOW DO I MEASURE THE *RIGHT THINGS?*



# Key Questions for Measurement

## ■ Measuring the **Right Things**

- WHY
- WHAT
- WHO
- WHEN
- WHERE

Sets the stage for:

## ■ Measuring **Things Right**

- HOW



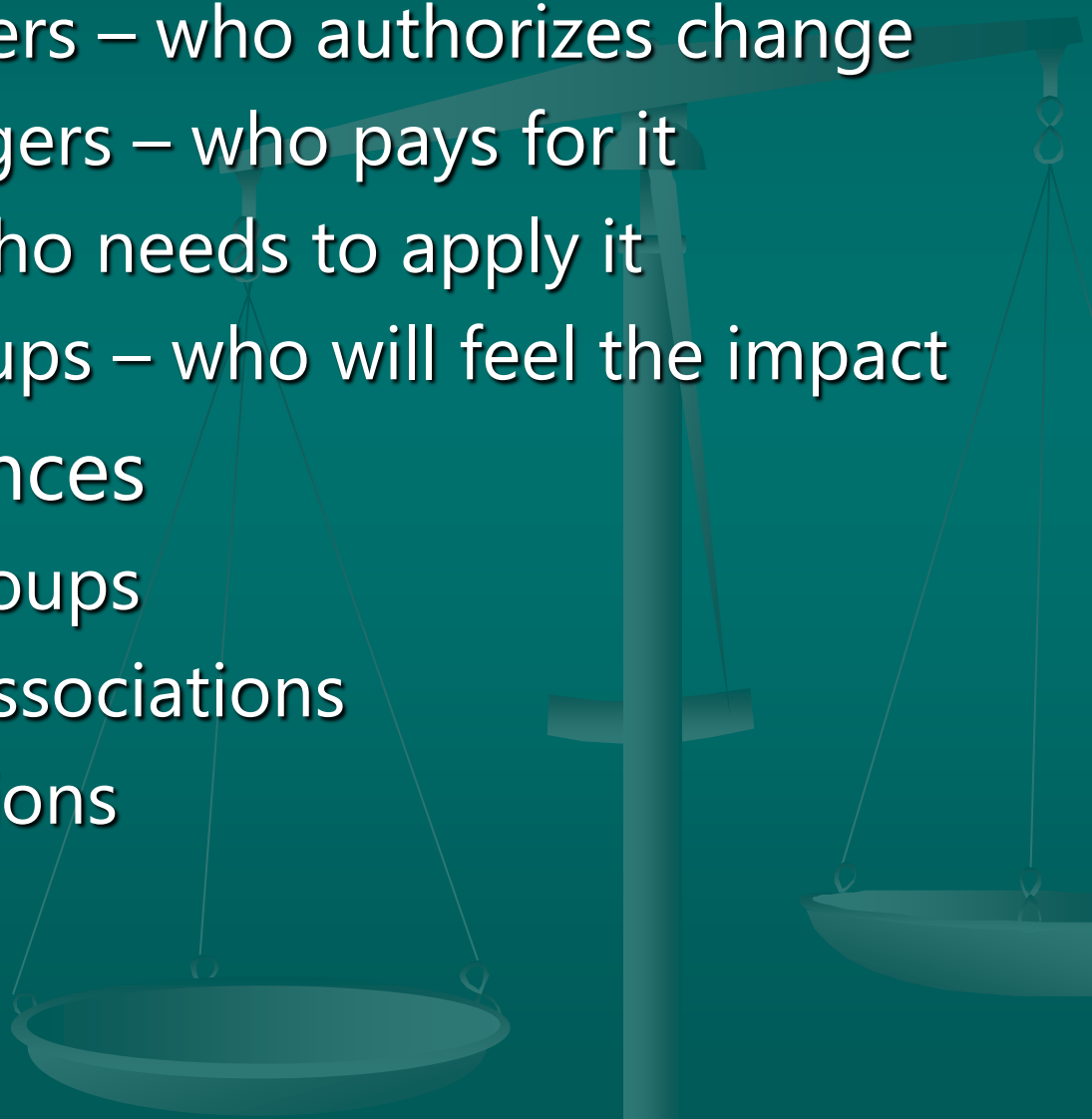
# WHY?

- Business Needs First
  - What decisions will be made based on this data?
  - Visualize a presentation – why are you there?
  - Is a scale or number the best source of information?

*Not everything that counts can be counted, and not everything that can be counted counts.*

EINSTEIN

# WHO?

- Internal Stakeholders
    - Decision-makers – who authorizes change
    - Budget managers – who pays for it
    - End-users – who needs to apply it
    - Impacted groups – who will feel the impact
  - External audiences
    - Regulatory groups
    - Professional associations
    - Press implications
- 

# WHAT'S

- Concept Clarity *AND* Shared Meaning
  - Fair = ?
  - Quality = ?
  - Excellence = ?
- The answers you get depend on the questions you ask.

Ask before you ask!

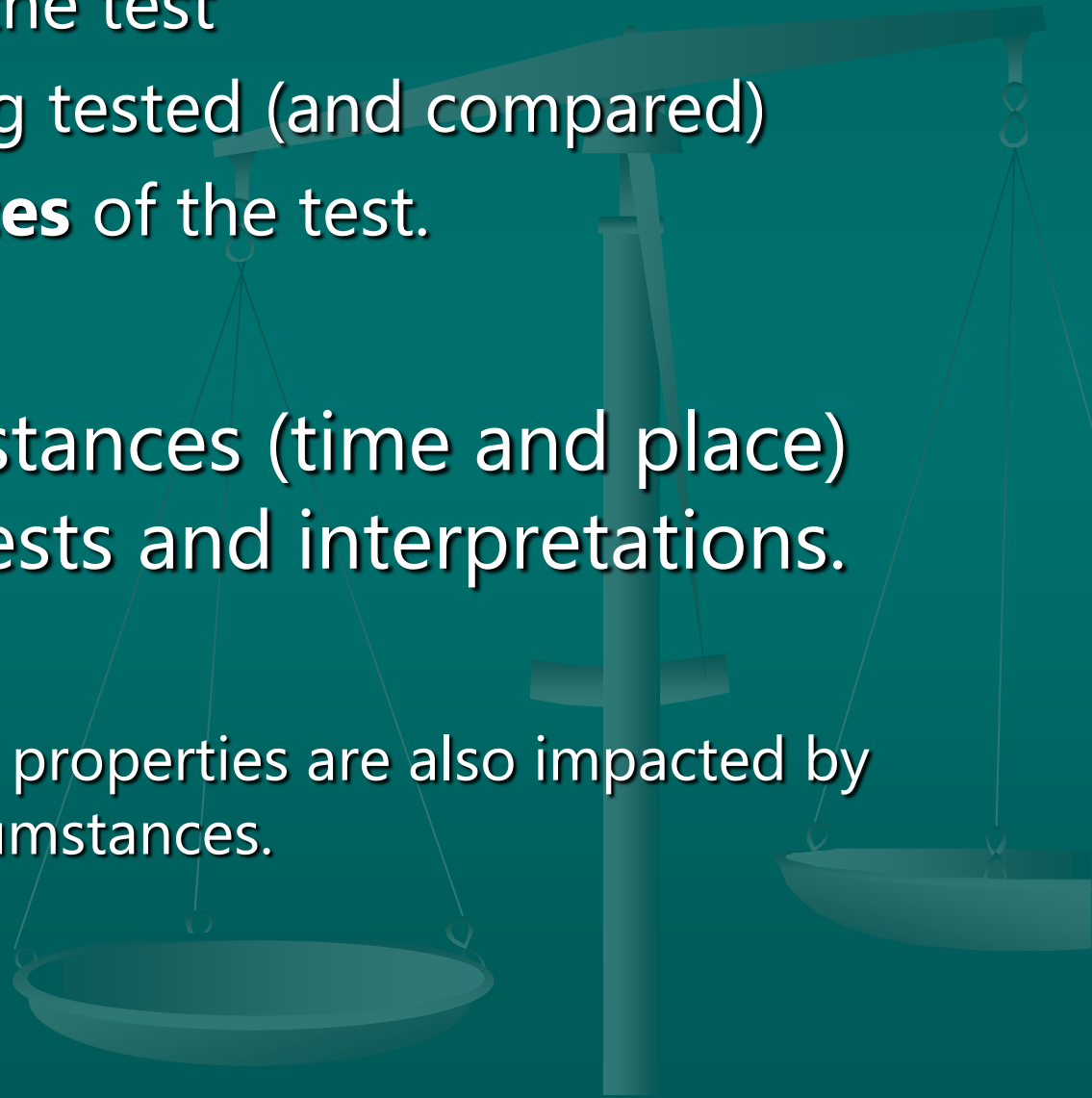


# WHERE's and WHEN's

- Tests are only helpful relative to:
  - the **purpose** of the test
  - the **people** being tested (and compared)
  - the **circumstances** of the test.

Different circumstances (time and place) imply different tests and interpretations.

FYI: Measurement properties are also impacted by circumstances.





# HOW'S

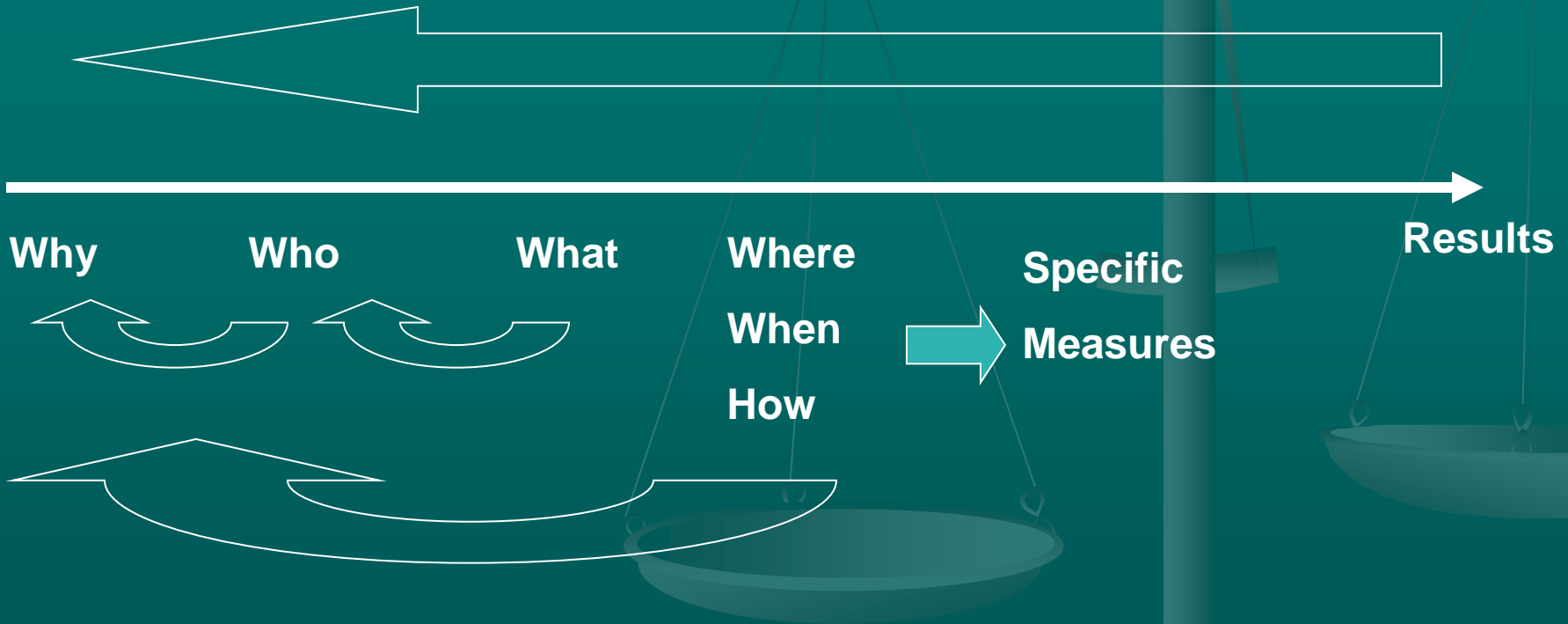
## ■ DEPEND ON

- WHYs
- WHATs
- WHENs

WHO's

WHERE's

The Process goes backwards!



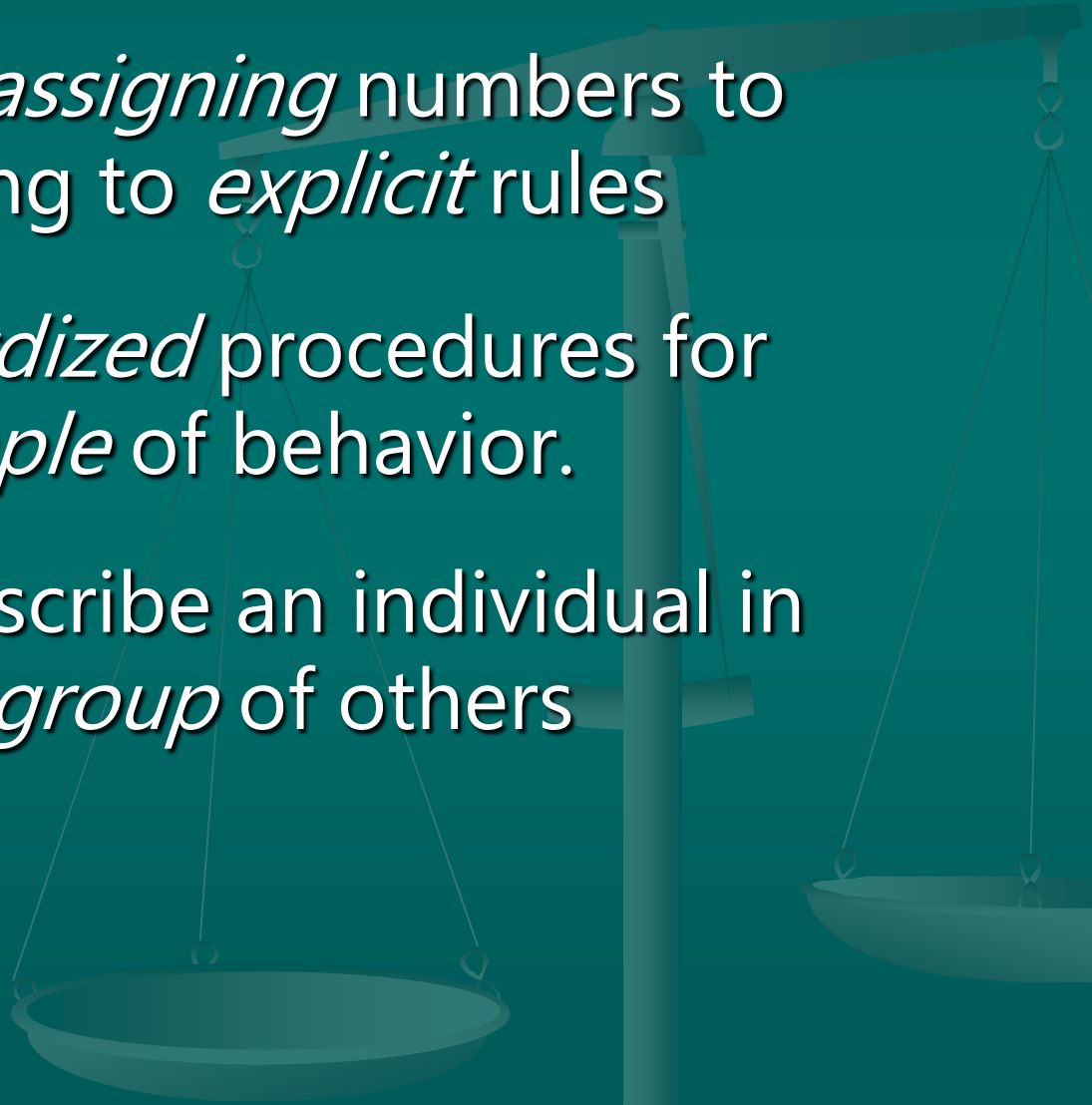
# HOW DO I MEASURE THINGS RIGHT?

## ■ Hows

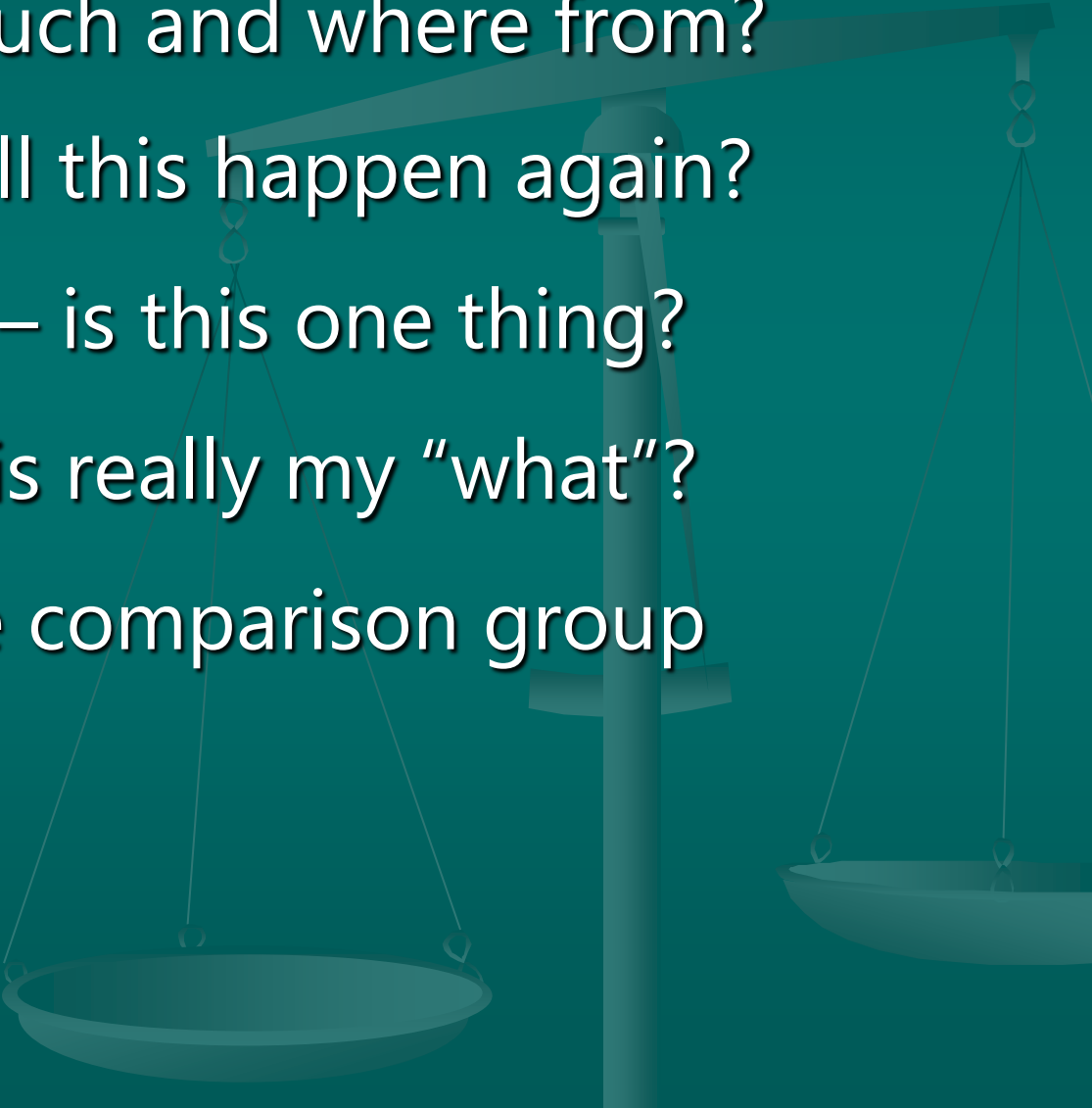
- Item/Scale Development
- Measurement Properties
- Sampling
- Analysis
- Reporting



# What do we mean by “Measurement” or “Tests”?

- Measurement = *assigning* numbers to behavior according to *explicit* rules
  - Tests are *standardized* procedures for measuring a *sample* of behavior.
  - Tests typically describe an individual in *comparison* to a *group* of others
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# Measurement Properties:

- Error – how much and where from?
  - Reliability – will this happen again?
  - Homogeneity – is this one thing?
  - Validity – is this really my “what”?
  - Norms – is the comparison group helpful?
- 

# HOW'S

Test Theory in 10 minutes or less...

$$O = T + E$$

Observed

"True" Score

Error:

Random "Noise"

" $IT_2$ "

??

" $IT_{1a}$ "

?

" $IT_1$ "



# Measurement Properties - RELIABILITY

## ■ Replicability or **Consistency**

- How much of "O" is "T" vs. "E"? OR
- What is proportion of "O" that is "T"?

$$R = T / (T + E)$$

## ■ "Flavors" of Consistency

- Inter-rater: across observers
- Test-retest: across time
- Parallel forms: across equivalent forms

# Measurement Properties - RELIABILITY

## ■ Internal Consistency

- Is there a *statistical relationship* among items
- Coefficient alpha: all possible "split-half" correlations

## ■ Homogeneity or *conceptual cohesion*

- One "it" vs. ambiguity of meaning
- High C-alpha doesn't guarantee cohesion
- A transition to validity

# Measurement Properties: **VALIDITY**

- **Meaningfulness** of score

- The right "it"?

- Face, Content, Construct Validity

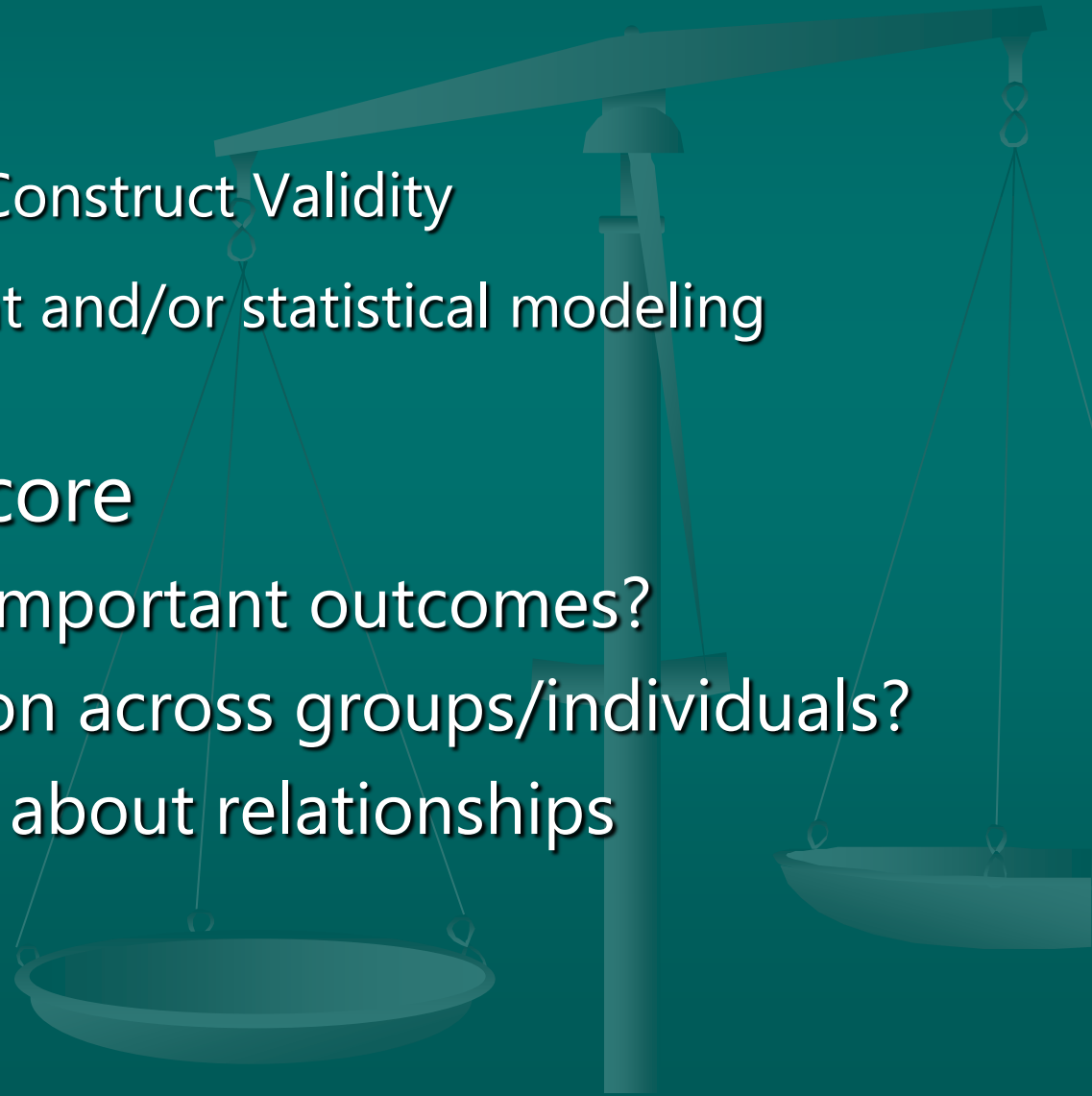
- Expert judgment and/or statistical modeling

- **Usefulness** of score

- Does it predict important outcomes?

- Allow comparison across groups/individuals?

- Requires theory about relationships





# THOME THUMB THTUFF

EXERCISE MEASURING  
THUMBS AS EXAMPLES

## ■ RELIABILITY and ERROR

- Tomorrow? Right vs. Left? Your table mate?
- Random error – distractions, where start, angle
- Systematic error – lighting, scale, reading glasses

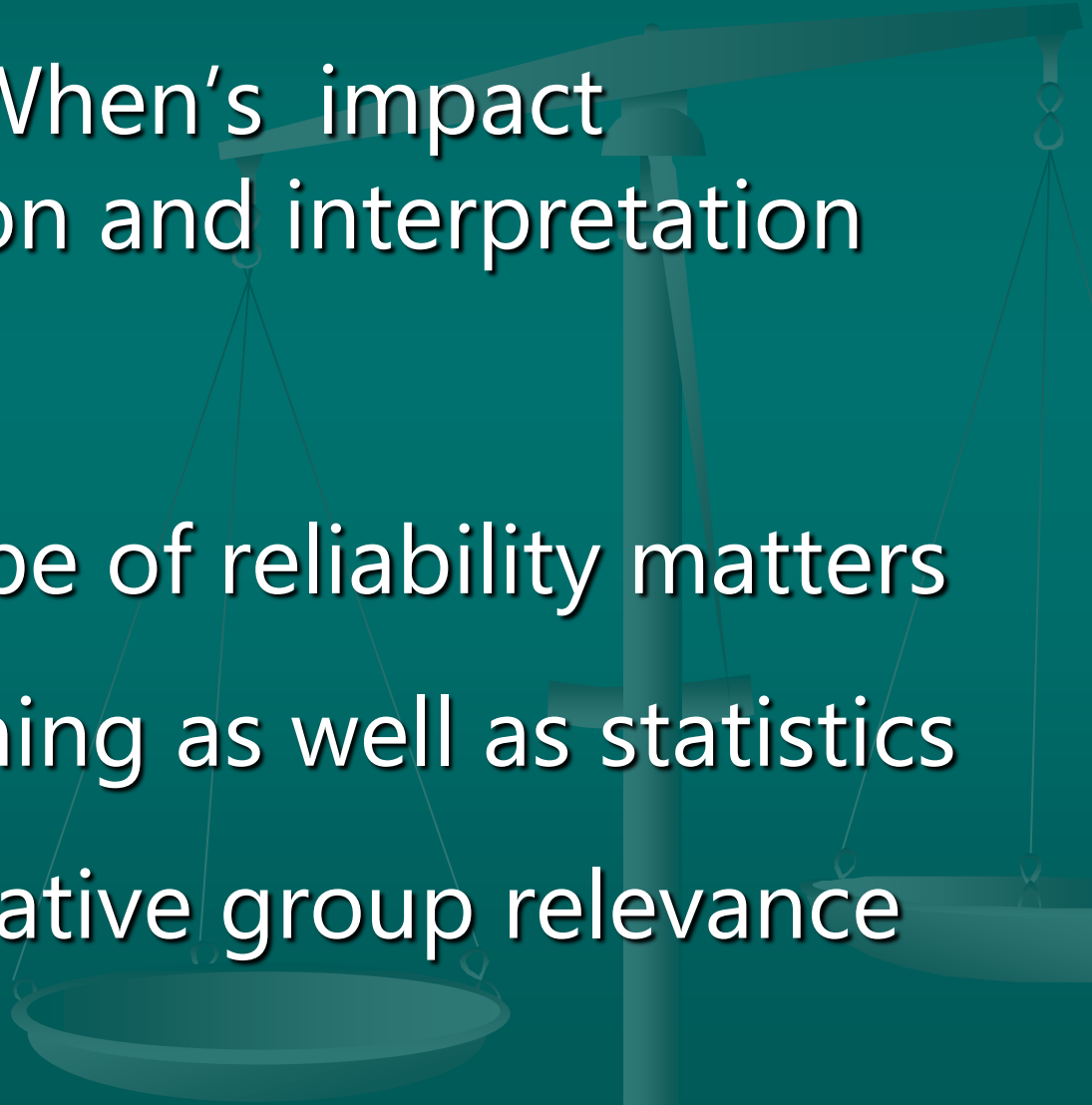
## ■ VALIDITY

- What is a thumb? nail? which joint? out/inside?
- What does it predict? IQ? dexterity? flexibility?

## ■ NORMS

- Are we comparing “apples to apples”?  
Europeans? NBA players? males? females?

# What your clients hope you ask:

- Who, What, Why questions first
  - Where's and When's impact implementation and interpretation
  - $O = T + E$
  - Know what type of reliability matters
  - Look for meaning as well as statistics
  - Confirm normative group relevance
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# Specific Measurement Questions

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